PORTLAND HOUSING CENTER
putting the pieces together
NeighborWorks®
CHARTERED MEMBER

Realtor Criteria

1. Complete Portland Housing Center Partner Realtor application process, including application essay.

2. "At Home with Diversity" training and a PMAR/EMAR/NAR certification.

3. Minimum three years as a full-time, licensed Real Estate Broker in the State of Oregon.

4. Individual agent has closed a minimum of 40 transactions over the previous 5 years.

5. Full time Realtor in the State of Oregon (real estate is full time form of employment).

6. Realtor must be a member in good standing with PMAR or EMAR.

7. Demonstrated experience with loan programs available to first time buyers and down payment assistance programs.

8. Buyer-focused Realtor – preference for first time buyers
   a. As demonstrated by 3 client referrals from the past year (preferably from first time buyers)

9. If the Realtor is part of a team, Portland Housing Center customers are handled solely by the individual agent.

Realtor Expectations

1. Willingness on the part of the Realtor to work cooperatively with Portland Housing Center lending.

2. Update PHC staff at all key points in the transaction with a Portland Housing Center client.

3. Attend Portland Housing Center educational events.

4. Promote Portland Housing Center services to customer base.

5. Support the mission of the Portland Housing Center by making a charitable financial contribution to the organization.